



Memo

To: Board of Directors
From: Alan E. Clanin, General Manager
Date: December 05, 2017
Subject: Vehicle Replacement

We have received a proposal from Fairview Ford for a new Ford F250 Super Cab 4X4 to replace one of the two aging 2006 Ford F250 diesel powered service trucks.

Background:

The District currently has two aging 2006 Ford F250 diesel powered service trucks. Both vehicles have had numerous breakdowns requiring expensive repairs. The Board has approved the replacement of one of the two trucks during the 2017-2018 fiscal year and deferred the replacement of the second truck until the 2018-2019 fiscal year. Field Supervisor Steve Wood has selected the first truck to be replaced based on physical condition, previous mechanical issues and future anticipated repair and running cost. The Kelly Blue Book trade in price is about \$11,000.

Proposals for New Vehicles:

Field Supervisor Steve Wood prepared specifications for new replacement vehicles. Requests for quotes were sent to Fairview Ford, Sunrise Ford and Raceway Ford. Fairview Ford was the only dealer to submit a quote. Attached are copies of the specifications for your information.

The quote received is as follows:

Fairview Ford

2018, 6.2 L EFI V8 Gasoline Powered Ford F250 Super Cab, 4X4, XL Trim, With Utility Body

\$38,257.85

The above price includes sales tax.

Recommendation:

Fairview Ford has consistently been the low price for our vehicles over the years and will honor the quote price through 2018. It is my recommendation to accept the quote from Fairview Ford and proceed with the purchase of this vehicle.

The District has \$55,000 in the 2017-2018 fiscal year budget for this vehicle replacement.



FAIRVIEW FORD SALES, INC
FLEET AND TRUCK CENTER
740 WEST 2ND STREET
P O BOX 1390
SAN BERNARDINO CA 92402
 PHONE #:(909) 386-0281 FAX #:(909) 386-0292

VEHICLE ORDER CONFIRMATION 10/19/

==> _____ Dea

2018 F-SERIES SD P.

Order No: 0000 Priority: A1 Ord FIN: QT429 Order Type: 5B Price
 Ord PEP: 600A Cust/Flt Name: CRESTLINE PO Number:

RETAIL	RETAIL
F2B F250 4X4 SD R/C \$35685	JOB #1 BUILD
142" WHEELBASE	10000# GVWR PKG
Z1 OXFORD WHITE	41P SKID PLATES 100
A VNYL 40/20/40	425 50 STATE EMISS NC
S MEDIUM EARTH GR	43C 110V/400W OUTLT 75
600A PREF EQUIP PKG	512 SPARE TIRE/WHL2 295
.XL TRIM	52B BRAKE CONTROLLR 270
572 .AIR CONDITIONER NC	
.AM/FM STER/CLK	TOTAL BASE AND OPTIONS 38300
996 .6.2L EFI V8 ENG NC	TOTAL 38300
44S 6-SPD AUTOMATIC NC	
TD8 .LT245 BSW AS 17	
X37 3.73 REG AXLE NC	
90L PWR EQUIP GROUP 915	
66D PU BOX DELETE (625)	

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2018 F-SERIES SD P.

Order No: 0000 Priority: A1 Ord FIN: QT429 Order Type: 5B Price
 Ord PEP: 600A Cust/Flt Name: CRESTLINE PO Number:

RETAIL	RETAIL
TELE TT MIR-PWR JACK	TOTAL \$38300
63R RR STAB W/ AUX 125	
66S UPFITTER SWTCH 165	
67D XTR HVY DTY ALT NC	
794 PRICE CONCESSN	
REMARKS TRAILER	
SP DLR ACCT ADJ	
SP FLT ACCT CR	
FUEL CHARGE	
B4A NET INV FLT OPT NC	
PRICED DORA NC	
DEST AND DELIV 1295	
TOTAL BASE AND OPTIONS 38300	

SALES PRICE 8# 35498⁰⁰
 7.75% SALES TAX 8# 2751¹⁰
 CAL. TIRE FEE 8# 875
 DMV 8# EXEMPT
TOTAL 8# 38257⁸⁵
 EACH.

2018 F-SERIES BUILD

2018 XL 250 SUPER CAB 8' Bed

6.2L SOHC 2-Valve Flex Fuel V8

Heavy Duty Payload Package

Power Equip Windows/Doors

Skid Plates

Upfitter Switches

Trailer Tow Package

Integrated Trailer Brake Controller

Fog Lamps

Oxford White

Seats Front 40/20/40 Split Bench

Powerpoint Auxiliary 110-volt/400 Watt Inverter

Bed Delete

Pacific Truck Bed

- 1-96401549VF Painted white and installed
- 1-Tapered overcab rack with rear removable bar
For super cab
- 1-Strip type compt lights with push pull switches
- 1-Aluminum dia plate compt tops
- 1-Aluminum dia plate gravel guards
- 1-Stainless steel tailgate protector
- 1-Led legal lights with chrome bezels
- 1-Rear step bumper
- 1-Expanded metal cab protector

Contact: Jeff Kearns
Pacific Truck Equipment
(562)464-9674